

1Q FY12/2022 Business Results Briefing

Q&A [Summary]

Q1 What is the number of installed licenses per company for the standard version of “.c Series,” a cloud-based software service?

Currently, Broadleaf (“the Company”) is intentionally offering the service from small-scale business operator in both cases of new and existing clients, so majority of them install one license per company. In order for an existing client to switch from the conventional packaged system to “.c Series,” data conversion is necessary. Therefore, until the middle of March, the Company first offered the installation of the service to small-scale business operators that do not require such process.

Q2 Regarding the progress of the provision of “.c Series,” are there any differences from original expectations?

One unexpected situation in a good meaning is that there have been many applications from the small-scale business operators, who are not the Company’s target client-base, via the Internet, etc.